Hardwick's **WISDOMS** for **Success** & **Happiness**

Just go do the next right thing. \sim per my Preacher John Dees. 1. What You Sow, You Shall Also Reap. There are long term **CONSEQUENCES** to everything you do. 2. Truth, Honesty, & Integrity are absolutely the best Long Term Policies. ~ Mother. 3. The best way to judge people is by the Friends they keep (& how these friends view them) 4. It's Wise to think of LIFE as one Gigantic **Self-Improvement** Course. ~ the story of my Life. 5. Only YOU Can Put PRESSURE Upon Yourself ! In the final analysis, \sim Pat Dve. 6. Seldom Let Others USE YOU & More Importantly, Never USE or Abuse Others. ~ my motto. 7. Be very careful who you associate with. If you sleep with dogs, you will get fleas. 8. **Never** do anything that will Hurt your **Conscience!** (or your family's **G**ood **N**ame) ~ my Pappy. 9. Be Positive! Enjoy Life! If Life Shuts a Door in your Face, Go through the Window. ~ Gail. 10. Things are never as **Bad** as they seem, when going **Bad**, nor that **G**ood when going **G**ood. ~ Woody Hays. 11. 12. I CAN'T - NEVER COULD. per the Little Choo-Choo Train that thought I CAN & DID. We always have a #1 WORRY. Having solved it, we promote our next Problem up to FULL Worry Status. 13. 14. Problems are Inevitable, Misery is Optional. Don't spoil what you have by desiring what you have not. However, few things are as Fleeting & as Empty as FAME. Most People desire FAME. 15. Normally, it's better to be a Big-fish in a Small pond than a Little-fish in a Large Ocean. ~ Mother. 16. 17. Good **Judgment** comes from Experience. The WISE Learn from the Experiences of Others. Because I'm **WISER** Now, I accomplish more. ~ 18. 20 yrs ago, I was Smarter. Don Spurling. 19. Possessing true **WISDOM** is far Superior to merely being Smart & Intelligent. ~ Mother. The Wise realize there are Many different Ways to Skin a Cat (& examine the Better Ways) 20. 21. Learn from your Mistakes.! Improve your future by Study & Analyze Both your Failures & Successes. 22. The definition of **Crazy** is doing the same thing over & over and expecting different results. 23. The Secret to being Successful is getting **BACK-UP** every time Life knocks you down. 24. Figures don't Lie, but Liars do Figure. "THEY SAY" is the biggest Liar of them all. 25. Pick Your Battles Wisely, because All Battles require a great deal of energy & Nobody can Win them All. 26. A Journey of a thousand miles is started by taking that all important First Step. ~ Chinese Wisdom. 27. If you wish to be Successful & Accomplish a lot - learn to Look & Think Outside of the Box. 28. If I had given them what they wanted, I would have given them a Faster Horse. ~ Henry Ford. 29. Walking in the Right Direction is far Wiser than Flying in the Wrong Direction. 30. Two things being highly Correlated, Dose Not Prove either CAUSED the other. ~ Dr Neil Lamb. 31. To truly Solve any Problem (& not just its Symptoms), You must first Diagnose it Accurately. 32. To be RIGHT more often, continuously look for ways you are WRONG, & then immediately fix them. 33. Learn & Understand the Material & the Grades will take care of themselves. ~ my Learned Mother. The ability to **Memorize** is not nearly as Important as the ability to **Understand**, but it's still important. 34. The Real WINNER of a Debate is the one who LEARNS the Most. ~ my Debate Winning Mother. 35. Curiosity has its own reason for existing. The important thing is to Never stop **Questioning**. ~ *Einstein*. 36. 37. Learn to really enjoy Learning -- Become a "Life Long Learner" ~ the path to becoming truly WISE. The More a Wise-man Learns, the More he Realizes how Little he really Knows. ~ my Mother. 38. Because you never Fully Know Anything, Continuously be Refining & Updating what you Know. 39 40. Dumb-Asses absolutely know-It-All, thus it's impossible to TEACH (or even TELL) them Anything. Being overly **S**ensitive or Offended by **N**ame **C**alling is even more STUPID than being a Name Caller. 41. 42. It's Not WISE to encourage a Verbal BULLY by letting him Get to You. ~ Just Laugh It Off. 43. The Price of Freedom & Independence is NOT FREE, ~ per the Blood of the American Solder. 44. Power Corrupts, & Absolute Power **Corrupts Absolutely**. \sim our Founding Fathers. 45. Foolishly giving into **T**yrants will NOT make them Like You. It'll only make them think you WEAK. 46. An **Armed** person is a **Citizen**, an UnArmed person is a **Subject**. \sim Thomas Jefferson. 47. Gun Control is Not about GUNS, but about CONTROL. ~ Hitler, Stalin, Mao, & All Dictators. 48. Please GOD, protect me from the **Do-Gooders**, the **Bad-Guvs** I can handle Myself. ~ Steve Garland.

49. In **InVesting**: When the Whole Herd Gets-In, Get-Out, because the Bubble is about to Burst. 50. Get Rich Quick Seldom Works. Compound Interest does as it is a Tremendous Force. ~ Einstein. 51. Being proficient in a few Investments is far wiser than dabbling in many things you know little about. 52. Knowing when to get-Out of an Investment is as important as knowing when to get-In. 53. Gambling is not Investing! Those who go "Double or Nothing" sooner or later end up with Nothing. Big Gambling Casinos were built to Sucker in those with more **\$** than brains & "too dumb to pass math" 54. 55. Take chances only with excess funds, & only if the potential reward is far greater than the risks involved. **D**iversification is one of the fundamental Principles of Investing. Don't put all your eggs in one basket. 56. 57. Look before you leap & always look a gift horse in its mouth. If it seems too good to be true then it usually is. The root of all Evil is not Money, but Irresponsible **Debt**. Do not spend more than you earn. 58. 59. Fools run-up Debts in Good Times, and have No Reserves to carry them through Bad Times. 60. In R/E its: Location, Location, Location. In Lending & Banking its: Charter, Capacity, & Collateral. 61. Your First Loss is Usually Your Least Loss. & If You find Yourself in a hole, First Stop Digging. 62. The greater the **R**isk the greater the **R**ate **required** to attract investors. "The Rate can tell The Risk". 63. Don't be "Penney Wise & Dollar Foolish" & "Don't Sweat the Small Stuff" until You dealt with the BIG. 64. If a Honest Person Beats You, It's hard to Recover. But if a **Crook** Beats You, it's nearly impossible. 65. To prevent people from succumbing to temptations, sometimes we have to keep honest people Honest. 66. You can eliminate the Middle Man, but You can't eliminate his Functions. ~ my Marketing Professor. 67. Few Companies are able to earn even a 4% Net profit on Sales. Sales Taxes usually run twice that !!! 68. Failure to wisely foresee "the Future" causes many a business failure. ~ Larry Page - founder of Google. 69. Don't Let the Law of Unintended Consequences Bite You, per Wise Investors & per Wise Law Makers. 70. There is one Law you cannot break: "THE LAW OF AVERAGES." ~ per my Pappy. 71. If someone quotes you a LAW, remember LAW is all about Exceptions to the Exceptions to the Exceptions. 72. Sin may give short term pleasure, but yields long term regrets, unhappiness, & bad results. 73. GOD Forgives Our Sins! Not forgiving others causes us Stress & adversely affects our health. 74. Give a man a fish – feed him for a DAY. Teach a man to fish – feed him for a Lifetime. ~ the Bible. 75. It is more Blessed to Give than Receive. ~ Jesus Giving can take many Self-Fulfilling forms. ~ me. 76. What does it profit a Man if he gains the whole World & Loses his own Soul. ~ Jesus. 77. A Godless Life is like an unsharpened pencil, without GOD, what is the point of it. ~ the Wise. 78. While You are Looking Up at GOD, It is hard to be Looking Down on People. ~ John Dees. 79. EARTH is merely a Training & Testing grown for GOD to develop Humans worthy of spending Eternity with HIM. 80. Earthly Rich or Poor, Smart or Dumb, Healthy or Sick, etc. are all trivial to GOD ~ my Bible Studies. 81. It is just as Wrong to Add to the Words of God as it is to Subtract from. ~ Church of Christ doctrine. 82. God uses the Bible more as a two way Communications tool, than mere tablets set in stone. ~ my View. 83. Because BAD People can't TRUST each other, Evil WILL NOT Succeed in the Long Run. ~ Pastor Tom Medders. 84. Never do anything Permanently Stupid - Just because you are Temporarily Upset. ~ Rick Warren. 85. I don't need to Drink or do Drugs. I can act FOOLISH all by myself. ~ Teetotaler me. 86. A GOOD Spouse is absolutely Fantastic. But there is little Worse than a BAD ONE. ~ Wisdom. 87. The key to a HAPPY LIFE is finding a good **PARTNER** to Team up with ~ Major University studies. 88. After You've been Married for a while, they will All LOOK like their PERSONALITY. ~ Experience. 89. To God - the most **Beautiful** thing on earth is a Good Person living a Godly Life. That's True Beauty. 90. Marry a person you love to talk to. As you get older, their conversational skills will be as important as any. 91. Marriage is a two way (50/50) Street that requires constant Maintenance & Hard Work. ~ Mother. 92. Most People are "NORMAL" Until You really get to know them. ~ We All have our Flaws. 93. Ever bit as important as Whom you Marry is You & Your Spouse's Attitudes toward marriage. 94. It takes TWO to make a Marriage. But sadly, it only takes ONE to destroy a Marriage. 95. Blood is Thicker than Water. & Apples don't Fall Far from Their Tree. ~ per the Family. 96. Thou Will Fill-Up the SPACE AVAILABLE, whether it be one-Box or ten-Warehouses. ~ Brother Joel. 97. Do you own your things? or **Do Your things own You**?? Beyond a point, additional Material things, are more Trouble than Benefit. However, if you really really want it then you may need it.

98. A True FRIEND is someone who reaches for your Hand and touches your Heart !!! 99. Good Friends are like the Stars. You don't always see them, but You **Always** know they are there. 100. To have Good Neighbors, You Must be a Good Neighbor & (the same goes for Good Friendships.) 101. It is amazing how guickly people will Like You, if you will just show them Sincere Attention. ~ Linda. 102. Be Yourself! Don't be afraid to "march to the beat of your own drum" Be Genuine & Sincere! 103. In disagreements, fight fairly. No name calling. Don't let a little dispute injure a Great Friendship. 104. It's mentally unhealthy to hide &/or suffer in silence. Healthy Minds builds & use Support Groups. 105. Being a "Human" doesn't mean they aren't Bad or EVIL. No Animal is as Bad as a EVIL Human. 106. It's absurd to try to make Friends with a Rattlesnake, it just ain't going to happen, & you will get bitten. 107. Good & Honest Communications is the key to building TRUST & Good Honest Relationships. 108. Often it's Not what you Say, But How You Say It. Smiling works, Pushy or Grumpy doesn't. 109. Accurate Communication is extremely **Difficult** (& **Rare**.) Use **Feedback** to check for Accuracy. 110. Words have different Meanings to different people. (we come from such different backgrounds) 111. Every decade, ten thousand **W**ords are **A**dded to the Dictionary & another ten thousand are **D**eleted. 112. Computers can be huge Time Wasters. Multi-Tasking is Overrated, & often Stressful & Unproductive. 113. **Procrastinators** are the Hardest Workers of All, because they end up having to do twice the Work. 114. It is best to tackle your problems head on NOW, rather than let them fester and grow into big ones later. 115. Always Seek out the best Advice possible, Analyze it, & then make Your Own Wise Decision. 116. A Committee's Intelligence is usually equal to half the intelligence of the Dumbest Person on it. 117. Life is hard, then you Die. ~ Wade Russell. Life is immensely Harder, If you are Stupid. ~ John Wayne. 118. Success is as much a function of your ability to Deal with People as it is with how Smart you are. 119. It's Not Who You Know. It's What You Know Who knows You & How You are Known. 120. An Egotist enters a room saying "Here I Am." The Successful enters saying "There You Are." 121. You can Accomplish Much when You don't care Who Gets the Credit. ~ the Successful. 122. In Sports, "Analyzers" can become Champions, but those with merely Natural Talent soon Plateau out. 123. Everybody has a Niche where they can Succeed, but not everybody is able to find their particular Niche. 124. There is more than one WAY to skin a Cat, & where there is a WILL, the Successful will find a WAY. 125. Beware of letting the absolute **PERFECT** becoming the enemy of the **GOOD**. ~ mistakes of a Perfectionist. 126. No matter how **Big** & Mighty they may be; they put their pants on one leg at a time, just like me. 127. Nothing Succeeds Like Success! & When the Going Gets Tough, The Successful Get Going! 128. The 3 Kevs to Success: Determination, Persistence, & Perseverance. \sim Steve Jobbs. 129.5 more Keys to Success: be Positive, be Committed, have Integrity, take a Chance, & take Care

of Yourself: (physically, mentally, emotionally, financially, & spiritually). ~ *cousin Sandra deGrafinried*. 130. **Attitude** is generally **Caught** from others as opposed to being **Taught** or learned from a book. 131. Life is 10% what happens to You & 90% how you respond to it. **A**ttitude is Everything. ~ *Allen Brinkley*. 132. Lazy people blame their problems on someone else. It's his fault or their fault, but never My Fault. 133. No grouping of plants, animals, or even people are all exactly the same, equal, or homogeneous. 134. If all men are Really created equal then Why are people so Different ??? ~ *inquiring minds*. 135. If you are forever seeing yourself as a Victim, then YOU Are Your Own VICTIM. *It's nobody else's Fault*. 136. Do You see the glass as **Half-Full** or **Half-Empty?** It's **Your choice** whether to be **Happy** or **Sad**. 137. If you do something you Love, it will never be Work & You should always be able to make a Living at it. 138. Study Hard & get a Good Education in an "in-demand" Occupation - best Fields & Opportunities can change. 139. The Agricultural Revolution, The Industrial Revolution, & The Information Revolution, will all

be overshadowed by the coming **GENOMIC** Revolution. ~ *Andrew Hessel at Hudson-Alpha.* 140. Learn to see the "**BIG PICTURE**". Isolated Facts are Useless & often lead people to Wrong Conclusions.

141. Few things are **1**-Dimensional, thus to be Understood, they must be observed from many different angles.

142. To Truly **Understand** things, View them as if they were a **3D Movie**, instead of like a **2D S**nap Shot.

143. The **Elephant Principle:** "Six Blind Men observed an **E**lephant" each observed a different part of its body, thus each came up with an entirely **Different & Incomplete picture** of what an Elephant must be like. Most human disputes arise from people viewing only a small part of the "Elephant" & thinking they know it all.

144. History (is NOT Trivial-Pursuit) But is about Understanding the Forces, People, & Causes "Why & How Things Came To Be" & how it all affects our Present & our Future. 145. Most Human Problems are caused by NOT Knowing & Understanding "Why & How Things Came About." 146. All Human History is Recent! Over Billions of years. Billions of Galaxies formed, each with Billions of Stars. 147. Earth has totally Changed: from Red fire to Green (with no Oxygen) to Snowball Earth to the Blue Planet now. 148. Evolution is a Scientific FACT. Only GOD knows how LIFE actually Began is also a **FACT**. 149. Practically all Currently Believed Scientific Principles were Believed False in the Past. ~ my Studies. 150, "The Sky is a Falling" per the Alarmist Chicken Little & AI (the Globe is a Warming) Gore. 151. Whole Populations, Civilizations, Tribes, etc. etc. have Always been MIGRATING to new locations. 152. TRADE (& its resulting Exchange of Ideas & Technology) has led to the Major Advances in Human Civilization. 153. A VIRUS (the 1918 Spanish Flu) killed twice as many as WWI did & a 100 times more than Atomic Weapons. 154. Russia killed 8 times more Germans in WWII than the USA+Britain, but they lost 30 times more doing it. 155. Since WWII, Worldwide Population has Tripled, & the Production of Goods & Services has increased 9 fold. 156. The 18th & 19th Centuries belonged to the Europeans. The 20th was the American. The 21st is becoming the Asian. 157. China will first CONQUET us Financially, then Technologically, & then after having done both, Militarily. 158. Governments have Murdered far more of their own people than they ever Killed Enemies in War. 159. Propaganders Distort History, thus We must learn to read between the lines & ferret out The TRUTH. 160. Those Who Win the Wars get to Write its HISTORY as if they were the GOOD, even if they Weren't. 161. No State would have ever Ratified The Constitution if it had stated: "No State can ever Leave the Union". 162. The Africans themselves Captured & Sold 30 Million Slaves !! Half of whom they sold to the Arabs & the Middle East in the 500 years **prior** to Columbus. Less than 1 million were ever sold to the Am South. 163. The Industrial Revolution (Not War) put an end to Slavery (not just in the USA, but World Wide) 164. There are 2 Americas: a **Poor** America on Socialism & a Wealthy America on Capitalism. 165. The trouble with Socialism is that you eventually run out of Other People's Money. ~ Star Parker. 166. Ever \$ you give the Government means you have less control over your Life & they have More. 167. The Givernment can't Give Anything to Anyone that It doesn't First take away from Someone. 168. A Government Big enough to give You Everything is Strong enough to Take Everything YOU Have. 169. As long as the Government "Robs Peter to pay Paul," it can Always count on the Support of Paul. 170. Work today, doing what others Won't, so tomorrow you can have what others Don't. ~ Einstein. 171. Without Work--We have Nothing. Socialism sounds Great, but it removes the Incentive to Work. 172. Whether the Cover Story be Socialism, Fascism, or Communism, in the end it all leads to Dictatorship. 173. Only Capitalism empowers the masses to know & decide what is best for OUR SELVES. 174. Capitalism & Christian Values built this Country. Socialism & anti-God Liberalism wish to Change this. 175. Government Mottos: If it moves, Tax It. If it keeps moving, Regulate It If it stops moving, Subsidize It. 176. Capitalism's vice is its Unequal sharing of its Blessings. Socialism's vice is its Equal sharing of its Misery. 177. Redistribute the World's Wealth & within a few decades it will be back in the same hands. ~ Mother. 178. Few people see the "Big Picture" & often fail to see the **Forest** for focusing on the Trees. 179. Fools don't even see either the Forest or the Trees as they seem to focus Solely on a Single Leaf. 180. LIBERALS use Political Correctness, Propaganda, & Ridicule to Indoctrinate & Control US. 181. If You weren't Liberal when Young – No Heart. If You aren't Conservative when Older – No Brains. ~ Churchill 182. Liberalism is about being Emotional & Idealistic. Conservatism is being Realistic & Responsible. 183. Don't overlook the famous Wisdoms like: "*Hind-Sight is 20/20"* & "A stitch in time save nine" 184. "You can catch more flies with Honey than Vinegar" & "Only a Fool would argue with a Fool". 185. To be Wise, You must learn the difference between What is Important & What is Merely Trivial 186. I'm only 1/4 what I wanted to be & only 1/2 what I could have been, but I'm still twice the "Average Bear". 187. To become Truly WISE, do not overlook the **BIBLE**, for all Wisdom ultimately comes from **HIM**. 188. Anytime U get to Believing U are THE WISEST, then Your Waterloo is just around the corner. ~ Napoleon. Email me at gdhardwick@comcast.net for an Email Copy of this or to share Your Wisdoms with me.